



Chairman's Message

In our personal lives, our most important relationships are with our families and our friends. We don't choose our families, but we do choose our friends and those choices effect our lives dramatically.



In business it is the same. Relationships are formed with customers, suppliers, professional service providers and others. These partnerships largely determine the success or failure of each business.

At Robroy, we highly value our partners and our relationships with the individuals representing those companies. Our goal is to achieve a win/win relationship with each partner.

A fine example of a highly valued business relationship is our enduring friendship and partnership with Sumitomo Corporation. It began 45 years ago when a young Japanese salesman from Sumitomo called upon my father, Robert McIlroy, in Pittsburgh, Pennsylvania in an effort to sell steel pipe to Robroy. A personal friendship developed between my father and Mr. Kenji Mirahara who eventually worked his way to the top management position of Sumitomo Corporation which is now one of the largest companies in the world.

Over the years, our companies have gone through some hard times together, but our friendship has endured.

The supplement to this issue of the Bagpiper pays tribute to Sumitomo as a long-term partner and friend of Robroy Industries.

The story of Robroy and Sumitomo demonstrates that business success is often built upon win/win business relationships and trust. I hope you enjoy the special supplement.

HEADQUARTERS

A Night at the Casino



Dinner at Andrews Steak and Seafood.

Headquarters Associates and their spouses took a trip down to Pittsburgh's North Shore on April 21st. The best ballpark in America, PNC Park, is located on the North Shore along with Heinz Field where the Steelers beat up on other NFL teams. However, neither of those venues was the final destination for this crew. They were headed for The River's Casino with the first stop at Andrews Steak and Seafood. Following a delicious dinner consisting of appetizers, salad, choice of filet, salmon or steak and dessert, they were turned loose in the casino with a little Company spending money.

Some of the attendees arrived home with a little more jingle in their pockets than when they left, but others were not so lucky. It was a fun evening and quite enjoyable.



Here is a duo that is hard to break-up. They have worked together much longer than any associate has been with the Company.



Judy has known Jeff and Rob McIlroy since they were in...well let's just say she watched these gentlemen grow from boys to men.



...and then they ate cake!

43 Years of Service

There is a gaping hole at Robroy Headquarters in Verona. Judy Shoemaker retired after 43 years of loyal service to Robroy Industries, the associates at Headquarters and personnel throughout the company. Her shoes will be hard to fill.

In 1969 a sweet young lady graduated from high school and took a secretarial position in the sales office at Robroy Headquarters in Verona. Throughout the next four decades Judy Shoemaker provided exceptional administrative support to Peter McIlroy and all of the officers of the Company. Behind the scenes, Judy has been a vital part of Robroy's on going success. Board meetings came off without a hitch largely due to Ms. Shoemaker and other events and everyday happenings, too numerous to mention, were planned and executed with the help of her efficiency and expertise.

On June 8th Headquarters Associates gathered on the patio behind the office for a luncheon to honor Judy and wish her well in her retirement. Gifts in the form of gift cards were presented at the luncheon.

To say that Judy will be sorely missed is a gross understatement. However, it is rumored that she will still be found at Headquarters from time to time helping with executive projects. In the meantime, she is working on her tan and learning how to relax.

Best wishes, Judy, for a long and wonderful retirement. You certainly have earned it!

Cards, gifts and more gifts!



Peter McIlroy gave a speech.

Hello World



Quinn Marie Dunphy

Miss Quinn Marie Dunphy made her debut on March 14th of this year. This little cutie weighed in at a robust 9 pounds, 2 ounces and took her place as the fourth grandchild in the hearts of her grandparents, Mike and Becky Deane. Quinn Marie's proud parents are Tim and Aimee Dunphy and she has a big sister and brother, Kyla (5) and Tristan (3) who are very excited to have another playmate.

Mike, Becky and Uncle Josh can hardly wait for summer vacation on the Delaware Shore. The entire Deane family including Steve, Kathryn and Julia (6) Deane and the five Dunphys will gather to celebrate and play in the sand a whole bunch!

Congratulations to the Deane family on the new addition to their clan!

New Hire



Tina Kennedy – Headquarters Corporate Benefits Coordinator

Tina Kennedy was hired in June as the Corporate Benefits Administrator. She earned her bachelor's degree in human resource management from Kaplan University and joins the Headquarters team with more than 14 years of human resource experience.

Tina and her husband, Bob, live in Freedom, Pennsylvania with their two dogs. When she is not at work, Tina enjoys relaxing at home in the pool and spending time with family.

2012 Wellness Program

The Headquarters Wellness Committee, made up of Debbie Kennelly, Jeff McIlroy, Judy Shoemaker and Kim Rafaloski, has recruited some very qualified help for the 2012 program. Ms. Charlene Welch MSN, RN and her second-year nursing students from Duquesne University have and will lead seven of the twelve sessions conducted to promote *Wellness is Its Own Reward*, the theme for the current year.

The reward that Headquarters Associates are striving for consists of better physical, financial and personal wellness. At the conclusion of the twelve months of meetings, everyone who actively participated in the program will be treated to a special event. Robroy will also continue to sponsor gym memberships as yet another way to encourage wellness.

The 2012 Schedule

January	Wellness Kickoff
February	Carbohydrates
March	Body Mechanics
April	Know Your Numbers
May	Robroy Walk-a-Thon
June	Control Your Numbers
July	Active Listening
August	Financial Wellness
September	Health Fair
October	Flu Shots
November	Stress
December	December Event and Wellness Wrap-up

Associates are urged to participate in these proactive activities:

- annual family doctor visits
- biannual dental appointments
- regular eye examinations
- participation in a local gym (\$50 / month given for three visits per week)
- smoking cessation

In March Ms. Welch and her team instructed the Headquarters Associates with respect to proper body mechanics including: computer ergonomics, correct lifting techniques, home safety and the prevention of eye strain. Even though "wellness is its own reward," associates were treated to lunch at a local restaurant for their efforts.

Charlene Welch poses for a photo with her student nurses.



Just pretend that it is snow, Anil. Lift with your legs not your back!



Mike Deane watches as Kim Rafaloski demonstrates correct body positioning at the computer.



Come on, Jeff. It's not THAT heavy!



Rob McIlroy, Jeff McIlroy, Anil Kewalramani and Debbie Kennelly listen attentively to the instruction on good body mechanics.



Robroy Walk-A-Thon

Headquarters Associates combined a charitable event with healthy exercise in the form of a walk-a-thon. On a lovely day in May, associates donned their sneakers, comfortable casual attire (including a new Robroy T-shirt) and drove in two cars to Oakmont, the next town up the Allegheny River from Verona where Headquarters is located. The group began at one end Oakmont on a walking path the stretches the length of the town. Traversing the path, they continued to the Hulton Bridge, turning around and retracing their steps back to the starting position.

Each walker earned \$50 from the Wellness Committee for his/her participation and Robroy matched the contribution for a total of \$1,000. In turn, all of the money raised by the walkers was donated to the local food pantry at the Verona United Methodist Church. Prior to the walk, Judy Myers from the church visited with associates sharing information about the Community Food Pantry. She presented the following statistics from the month of April:

- 54 visits
- 52 children under the age of 17 served
- 34 people served ages 18-34
- 33 people served ages 35-59
- 12 people over 60
- 19 listed as disabled
- 129 individuals served



Do you see them?



Here they come!



They're getting closer.



It's the male contingent of the Robroy Walk-A-Thon Team.



The Robroy Walk-A-Thon Team!

A Summer Picnic

Headquarters Associates recently shared a summer picnic of sorts. The season was most certainly summer. The fare was picnic food for sure. However, due to the extreme heat, the group opted to enjoy the picnic in the pleasant temperatures of the office lunchroom.



Rob McIlroy and Greg Czegan were first in line.



Jeff McIlroy chooses his burger with care.



Dessert added a festive touch.



Associates picnicked in the comfort of the Headquarters' lunchroom.

ELECTRICAL PRODUCTS / STAHLIN

2012 Stahlin Scholarship

It is Stahlin Enclosures' tradition to offer scholarships to deserving seniors and 2012 was certainly no exception. Applicants for the Stahlin Scholarship are asked to submit an essay and this year's topic was "Safety in the Workplace." Alexandra VanLoo and Cody Saliers were the deserving recipients. Alexandra plans to attend Stony Brook University this fall and Cody will begin his studies at Grand Valley University.



Jeff Seagle, President of Stahlin Enclosures, signs a BIG scholarship check.



This check is a welcome addition to the funding of Cody Saliers' college education.



The inscription reads "The Red Fuji Mountain – symbol of fortune and prosperity. For 45th anniversary of business relationship with Robroy Industries."

In return, the members of the visiting Sumitomo party presented a plate to associates of Robroy Industries with a hand painted picture of Mt. Fuji. The plate reads "The Red Fuji Mountain – symbol of fortune and prosperity. For 45th anniversary of business relationship with Robroy Industries."



David Marshall and Makoto Nagase pose with the exchanged gifts.

Sumitomo prepared a brief history of their founder and the early beginnings of their company philosophy and found a striking comparison to Robroy's history and its Vision principles.

The origins of Sumitomo's philosophy date back 350 years to Masatomo Sumitomo when he wrote Monjuia Shiigaki. In his later years, Masatomo lived in a hermitage, leading both a priestly and worldly life. He offered instructions to his family and followers of "Priest Masatomo" through letters and other writings on how to do business and live a good life. Monjuia Shiigaki consists of five articles plainly communicating the rules of doing business. These have been handed down as family precepts among the Sumitomo.

Based on these precepts, in 1891 two articles were prescribed as Sumitomo operational rules.

1. Sumitomo shall achieve strength and prosperity by placing prime importance on INTEGRITY and sound management in the conduct of its business.
2. Sumitomo shall manage its activities with foresight and FLEXIBILITY in order to cope effectively with the changing times.

These articles are still being observed as corporate principles today at all Sumitomo Group companies. The Robroy corporate culture lives by a very similar set of principles known as the Robroy Vision. Technology, Quality, Customer Service, Employee Education and Integrity define the way all Robroy divisions conduct their business.



Robroy Industries new name took effect in 1967.

Sumitomo established their Kashima Steel Works and began their partnership with Robroy Industries in 1967.

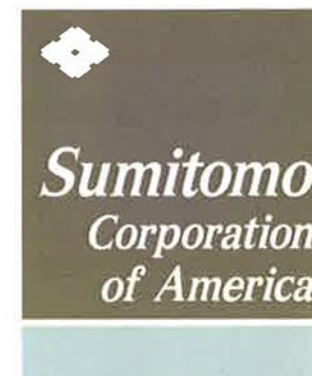


The Sumitomo comparisons continue:

- At the turn of the 20th century Peter McIlroy founded Enameled Metals in 1905. Sumitomo started steel production as Sumitomo Metals in 1901.
- The name Robroy Industries was adopted in 1967 and Sumitomo Metals established the Kashima Steel Works in 1967-1968. The Robroy/Sumitomo partnership commenced.

Now in 2012 Robroy Industries and Sumitomo Metals share their 45-year anniversary of doing business together and this year Sumitomo will announce the merger of Nippon Steel Pipeline and Sumitomo Metal Pipeline on October 1st. The name of the merged company will be Nippon Steel and Sumikin Engineering Co. Ltd. Through the merger the new company will "aim to become the best engineering company that focuses on pipeline construction."

The golden anniversary of the Robroy / Sumitomo partnership is just around the corner and far beyond that milestone these two companies surely will share continued business and a rich productive friendship.



Happy 45th Anniversary!



Robroy Industries was founded in 1905 by Peter McIlroy.



Sumitomo started steel production in 1901.

A Valued Partnership

A partnership is an arrangement in which parties agree to cooperate to advance mutual interests. For the past 45 years Robroy Industries Conduit Division and Sumitomo Corporation of America / Sumitomo Metal Industries have shared a very special partnership fostering great success for both companies. Sumitomo is a valued supplier of pipe and Robroy is a loyal customer.

On June 21, 2012 a catered luncheon was held at the Robroy Retreat in Gilmer, Texas with seven honored guests from Sumitomo:

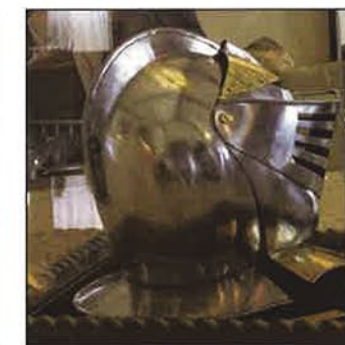
Mr. Makoto Nagase, GM of SMI Kashima, Pipe Department
Mr. Akihiko Matsumae, GM in charge of Line Pipe, Tubular Products Export Dept.
Mr. Tetsuya Fukuba, Technical Engineer of SMU
Mr. Takushi Kikuchi, Team Leader of SC
Mr. John Howard, Unit Head, Mid-Down Stream Services Unit
Mr. Koji Noguchi, Product Manager, Sumitomo Corp. of America
Mr. Rahul Chimote, SCM Representative Line Pipe Unit

In keeping with the tradition started during the 40th anniversary celebration in 2007, Robroy prepared a very special gift as a token of appreciation and presented the Sumitomo Team with a medieval bascinet (an armor helmet made up of a helm, a visor and a gorget). The helmet was a three dimensional representation of the Robroy logo. The beautiful piece of armor was encased in a glass cube with the inscription "Sumitomo and Robroy Industries – 45 Years of Friendship and Progress." In addition to this gift each Sumitomo guest was presented a sgian-dubh (pronounced skean-dhu) reflecting the Scottish heritage of the McIlroy family. The sgian-dubh is a single edged knife with a handle often crafted from the antlers of a roe stag, making each knife unique unto itself.* In Scotland, the presentation of a sgian-dubh from one friend to another symbolized a commitment to that person's safety, security and ultimate happiness.

* You will find an interesting history of the sgian-dubh at the following Website:
<http://www.oregonknifeclub.org/dubh.html>



David Marshall addresses the Sumitomo guest before the unveiling of the Robroy gift.



Country and Family

T Tyler Kenny, son of Ron and Sharee Kenny (Assembly), met his wife while he was a Marine and serving our country. Tyler enlisted in the Marine Corp. at age 19 and attended boot camp in 2001. He completed his training, but went back home and started college. He was deployed to Africa in 2003 where he provided security for antiterrorism Marine forces. Tyler went back to college at the end of 2003 and studied criminal justice. Deployment to Fallujah, Iraq came in 2006 until April of 2007, finally leaving the Marine Corp. in September of that year. Boredom set in and he joined the Michigan Army National Guard. Following college graduation in 2008, Tyler was again deployed to Iraq.

In the meantime, Rosemarie Young joined the Michigan Army National Guard in 2005, anxious to become a medic. She found herself deployed to Baghdad with the 107th Engineers. Upon her return she went back to college in 2008, but her boredom lead her to another tour of duty where she was introduced to Tyler on base. The couple announced their engagement shortly after returning home in August of 2010 and married in August of 2011. They are now enjoying their beautiful baby boy, Aedan Maddox.

Tyler works for Oakland County Veteran's Services Office and Rosemarie is a stay at home mom. There is always the chance that Tyler will again be deployed and Rosemarie says, "As a woman, I would rather Tyler not go. But as a soldier, I understand."

Thank you, Tyler and Rosemarie, for your service and congratulations to the Kenny family on the new addition to their ranks!

The New Folks in Town

In April of this year the purchasing department acquired the services of Brandy Villareal. Previous to her Stahlin employment she worked for a German plastics automotive company as their engineering program manager and purchasing/logistics manager.

Brandy and her husband, Jamie, live in the Grand Rapids area with their yellow lab, Kaiser. She is a big Detroit Tigers' fan.

Erik Faasen attended the University of Toledo and earned his degree in environmental science. While in college, he also played football. Erik worked in Arizona as an environmental forestry consultant for utility companies and now is a Production Supervisor for Stahlin Enclosures.

Erik and his wife, Bobbi, reside in Belding with their new baby, Maverik. Currently, Erik is working on a new hobby...changing diapers. In addition to oohing and aahing with his young son, he really does like football, as well.

Dean Brazelle came to Stahlin Enclosures with experience in outside sales and a degree in industrial distribution from Eastern Michigan University. He worked for Unifirst in Grand Rapids before accepting his new position as Quotations Specialist.

Grandville, Michigan is where Dean and his wife, Lori, make their home. They have one daughter, Mallory.



Brandy Villareal - Purchasing



Erik Fraasen - Production Supervisor



Dean Brazelle - Quotations Specialist

Summer Interns

Two departments at the Conduit Division Gilmer office are benefiting from the services of summer interns. Brooke Davis, daughter of Jerry Davis, Production Supervisor, is lending her assistance to the Accounting Department from June 11th until August 20th. Ms. Davis will be a junior at Gilmer High School this fall.

The Inside Sales Department will enjoy Laci Leather's help until August 22nd, when she will return to classes at Diana High School to begin her junior year. For now, Laci is keeping quite busy scanning, auditing customer purchase orders, answering customer e-mails regarding tracking and shipping dates and occasionally she covers the front desk. She has mastered various office machines including the shredder and stated, "Robroy is a company where I can see myself working in my future and it has been a great experience to work as an intern at the company."

Tami's future plans include attending Sam Houston State University where she will study to become a large animal veterinarian.

Tami Leathers, Shipping Receivables Coordinator/Material Handler at Duoline Technologies, is Laci's mom.

Wellness Initiative

This year, Wellness calendars were distributed to associates throughout the Conduit Division and Duoline Technologies. A variety of activities during the year keep everyone focused on staying well. A wide range of topics is discussed at "Lunch and Learn" sessions including hydration and healthy eating during the summer months. In November the annual health fair will take place and Gilmer staff members have been keeping up with daily stretching each morning in the conference room.



Mr. Marshall and Billie Jones.



Associates signed a retirement poster for Billie.



Billie received a big hug from Steve Voelzke and many other associates.

Retirement

June 30th proved to be a special day for Billie Jones. Ms. Jones retired from her position of Production Associate at the Gilmer facility after 20 years of service. There was standing room only in the lunchroom as Gilmer Associates gathered to usher Billie into retirement. She received a gift certificate, flowers and two cakes from her colleagues in addition to other gifts from her teammates. Her 20-year service award, a Samsung Galaxy Tablet, was presented as well.

Not only was June 30th Billie's day of retirement, but it was also the day her husband retired. The couple plans to travel and do some fishing and they are wished a long relaxing retirement.



David Marshall served as MC at the event.



After the presentations, associates shared cake and fellowship.



Billie poses for a photo with her two retirement cakes.

Wounded Warrior Project



Certificate of Recognition

ECN Kornis is running a 2011-2012 promotion for their sales representatives, distributors and contractors enabling them to enter and win one million dollars! They will earn at least \$1 for each entry and they have the option to keep the money or make a donation to charity.

In May, Steven Nardizzi, Executive Director of the Wounded Warrior Project, presented David Marshall with a certificate of recognition for the participation of ECN Kornis in the project.

The Wounded Warrior Project™ (WWP) was created by several veterans and their friends who were moved by stories of the first wounded service members returning home from Afghanistan and Iraq. What started as a program to provide comfort items to wounded service members has grown into a complete rehabilitative effort to assist warriors as they transition back to civilian life.

Mission: To honor and empower wounded warriors

Vision: To foster the most successful, well-adjusted generation of wounded service members in our nation's history.

- Purpose:**
- To raise awareness and enlist the public's aid for the needs of injured service members.
 - To help injured service members aid and assist each other.
 - To provide unique, direct programs and services to meet the needs of injured service members.

- Core Values** (known as FILIS):
- Fun
 - Innovation
 - Integrity
 - Service
 - Loyalty

Texas Sports

Sports are BIG deal in Texas. Robroy Industries and many of the Robroy Associates have ties to teams at all levels in the northeast Texas region. Carlean Turner, Assistant Controller, is one of those associates.



Coach Todd Wood - center and top row, Jace Wood - second from the left.

The Pittsburg All-Stars are sponsored by Robroy Industries and head coach Todd Wood lead the team in their quest for a state championship this year for the Ranger Youth Baseball "Texas Series." Twenty-five teams from 64 leagues gathered at the Longview Lear Park Baseball Complex in July to compete for the championship in three divisions, 14-Under, 14-Under Junior and 13-Under. Todd is Carlean Turner's son and her grandson, Jace, is a member of that team. Jace pitches, plays 3rd base and centerfield for the team.



Pittsburg Pirates (not to be confused with the Pittsburgh Pirates) Cheerleaders - Ali Wood, second from the left.

What team would be complete without cheerleaders? Ali Wood, Carlean's granddaughter, will be a senior at Pittsburg High School this fall and a member of the cheerleading squad. She attended cheer camp at the University of Texas in Arlington in June. Along with three of her teammates, Ali made All American. Ali was asked to be on the cheer coaching staff next year for the university. Only six out of the 400 participants were selected for this honor. "Go, Ali, go! Go, Ali go!"

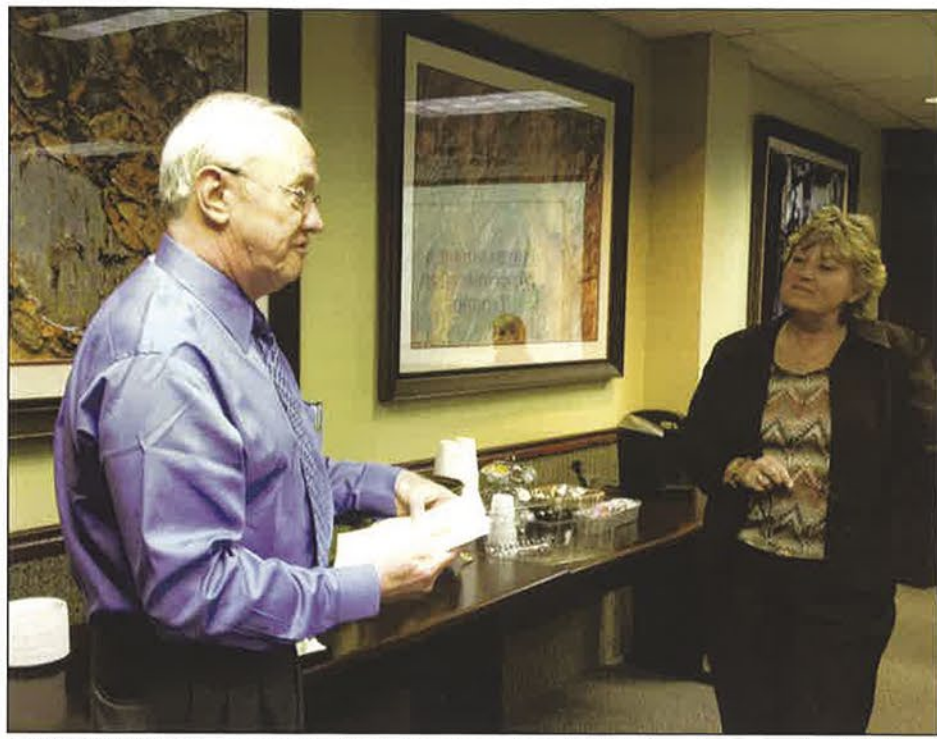
Robroy Industries (Avinger) sponsored the Hughes Springs Riverdogs baseball team this year. Robyn Goodson's 9-year old son, Waylon, played for the Riverdogs in the shortstop and pitcher positions. Waylon was chosen to play for the Hughes Springs All-Stars and the team reached the state championship in Texarkana, Texas. In a game against Whitewright, Waylon was three for three and chalked up eight RBI's. Needless to say his mom and dad were very proud of this athletic young man.

Robyn is the receptionist and Inside Sales Representative at the Avinger facility.

17 Years of Service

In May of 1995, David Marshall began his Robroy career. Many milestones, too numerous to count, have been written into the Robroy history book and are a direct result of Mr. Marshall's leadership.

Congratulations David, on a memorable 17 years!

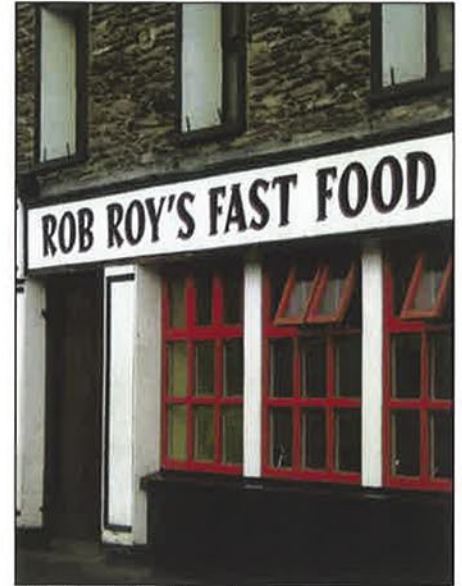


Donna Waterstraat along with other office associates helped to commemorate David Marshall's 17th Robroy anniversary.



Another scrumptious cake!

Robroy Fast Food



Rob Roy's Fast Food

The name Robroy is associated with many things around the world. Some examples are Robroy cocktails, a children's clothing manufacturer and a Scottish rogue for whom a movie has been created, to name a few. Samantha Davis, wife of Jerry Davis, uncovered another Robroy namesake in Ireland. Samantha with her sister and mom traveled to Ireland April 26th through May 5th and she snapped a photo of Rob Roy's Fast Food on Spa Road in Dingle, Co. Kerry.

Items on the menu include Roy Burgers and Fungi Fries. Rob Roy's mission statement reads: "To feed the stomachs of the people that walk the streets of Dingle late at night." You can find one comment on the Internet for Rob Roy's Fast Food. Brian L. from Chandler, Arizona says, "This place is the pits. Worst food in Dingle!"



Fungi Fries?



The Robroy Entourage and their guests.



Taryn Davis, founder of the American Widow Project, takes a moment to speak with Jeff Seagle (President, Stahl Enclosures) and his wife, Debby.



Robroy Industries' NAED 2012 Dessert Reception Special Guests: (back row from left to right) Jim Smith, Ryan Zinke, Coleman Ruiz and Taryn Davis (front center)



Coleman Ruiz and a Robroy Dessert Reception attendee find a few minutes to chat.

NAED Dessert Reception

For the more than 25 years the Conduit Division and Stahl Enclosures have teamed-up at the NAED (National Association of Electrical Distributors) annual meeting to host a gourmet dessert reception for the attendees. In recent years the event's special guests have become an even bigger treat than the delicious desserts offered. The 2012 reception in Washington DC was certainly no exception.

The guests, Jim Smith, Ryan Zinke and Coleman Ruiz—all men who served with the United States Naval Special Warfare Development Group or DEVGRU (known to most as Navy SEAL Team Six), shared their time with attendees. The gentlemen did not share their experiences, since that information is highly classified, but the event gave attendees the opportunity to express their gratitude for all the men and women who work in anonymity in hostile environments around the world protecting our way of life.

The Navy SEAL Team Six was designed and developed by Richard Marcinko in 1980. The name was meant to confuse Soviet intelligence as to the actual number of SEAL teams in existence. Although SEAL Team Six was dissolved in 1987, the name is still used to refer to the DEVGRU. This group of elite Navy SEALs is known for superhuman training practices and one of the quietest most dedicated SEAL teams. A two-year training period (of brain, as well as brawn) is required of the Team Six SEALs with only a 31% success rate, as reported by the Chicago Sun-Times. Out of the 2,500 Navy SEALs, only the best of the best are chosen for Team Six.

Taryn Davis, a 2011 CNN "Top Ten Hero" and founder of the American Widow Project, was also a guest at this year's reception. At age 21, Ms. Davis lost her husband

Michael, an Army corporal, when he was killed in combat in Iraq. The mission of her organization states, "The American Widow Project is a non-profit organization dedicated to the new generation of those who have lost the heroes of yesterday, today and tomorrow, with an emphasis on healing through sharing stories, tears and laughter military widow to military widow." More than 900 families received help to overcome the grief of similar losses and regain health and happiness through the organization since its inception.

Originally, Robroy gave small personal gifts to each individual attending their annual dessert reception. Five years ago, however, it was determined that a better way to express appreciation would be for the Company to contribute to the NAED Education and Research Foundation on behalf of those attending the reception. Since that time, including at this year's NAED national meeting, Robroy Industries has donated an annual support contribution of \$2,500.

The NAED Education and Research Foundation was established in 1969 to further the professional growth and career development of the thousands of people who work in the electrical industry. The Foundation made important progress in 2011 in developing training and education materials that help to improve and grow electrical business.

The goals of the Foundation are:

- To provide a focal point for industry-specific training and development.
- To equip members with valuable tools to help them establish dynamic training programs.
- To move the entire supply chain towards optimal profitability and success.



An NAED Guest, Steve Voelzke (Robroy Industries, General Manager) and Jim Smith confer during the Robroy Dessert Reception.



Ryan Zinke shares with Robroy guests.

Corrosion College

Corrosion College, now in its 16th year, is an intensive two-day short-course conducted by professionals in the field of corrosion protection. Smittee Root, Chris Caldwell, Stephanie Ellis and many other Robroy Associates throughout the Company provide proven solutions for the prevention of corrosion to students through classroom and hands-on experiences, including plant tours and demonstrations.

The successful completion of the Corrosion College course grants participants 1.5 Continuing Education Units (CEUs) from Kilgore College and Purdue University.

The following are excerpts from "My Corrosion College Experience" by Marco Cabibbo. Marco works for Metro Ports in Long Beach, California and he recently successfully completed the Corrosion College classes.

I attended Corrosion College this year on May 10th through May 12th, 2012 in Gilmer, Texas. I wasn't sure what to expect about the town of Gilmer, or the state of Texas, for that matter, because I've never been to Texas before. However, I was very excited about Corrosion College because I had studied the class syllabus and reviewed the itinerary. By the end of class on Saturday afternoon I was in love with Texas, the town of Gilmer and grateful to Corrosion College for empowering me with so much specific knowledge about the cause, effect and prevention of corrosion.

We met for the first time over dinner the night before our class commenced. At dinner, the Corrosion College instructors were our hosts and they showed us exactly what Texas hospitality is all about! After a day of traveling our nation's great airways (you know how glamorous and relaxing that can be) they immediately helped us relax and feel welcome.

We met very early the next morning with our game faces on, ready to endure two days of dry, technical and potentially very boring subject matter.



Smittee Root leads classroom instruction.



Students receive hands-on training.



Demonstrations are conducted throughout the plant.

Wrong! Right from the get go our instructors had our attention and encouraged us to meet and collaborate with our classmates. Our class was composed of about 15 people from all over the U.S. and even South America and India! I was impressed with how effortlessly our instructors got us to interact with one another. By Saturday, I felt a bond and a closeness to my

classmates that often takes years to cultivate in the workplace. Friday night was an unforgettable experience of Texas hospitality and showmanship. We went back to our hotel rooms with that tired, but exhilarated feeling that only huge amounts of laughter can bring you. On Saturday morning our instructors had us so charged-up about the



Stephanie Ellis conducts class in the factory.



Production Associates educate class members.

final exam that the electricity in the air was palpable! All we could think about was scoring high on the test and making our instructors proud of us – after all, they took us under their wings and taught us everything we know about corrosion! The test was challenging, but there was not one among us who shied away from the task.

Inevitably the course had finally come to an end. We shook hands, exchanged our contact information, and said our farewells. Some of us even made You Tube videos (www.youtube.com/watch?v=hmWkQqUyQ2U) that have now gone viral and make us look like corrosion experts, which, by some measures, we now are.

Thanks Corrosion College!

The Corrosion College Web site has a new look! Please go to www.corrosioncollege.com and check it out!

Faulkner Shower

Following a May 26th marriage ceremony in New Orleans, Louisiana, Eric Faulkner, Industrial Engineer at the Gilmer facility, and his lovely bride, Nichole Land, headed for Ireland and Italy and a dream honeymoon.

Upon the couple's return they were treated to a wedding shower thrown by their Robroy family. The room was decorated with a black and white theme and the cake/gift table was sprinkled with diamonds! Among the gifts the couple received were mixing bowls and a fondue pot.



A sophisticated color scheme of black and white with diamonds for a little bling decorated the conference room.



The couple opened gifts.



Eric and Nichole pose for a photo with their pretty cake.



For some reason mixing bowls caused Nichole to break into laughter.



The Faulkners received a fondue pot.



1962 - Lou Hardt (standing far right) at the signing of the deal to build a new conduit plant in Gilmer.



1967 - Management Conference held in Gilmer, Texas. Lou Hardt seated in the second row third from the left.



1983 - Lou celebrated his 35th anniversary as a Robroy Associate.



1988 - 40 years of service.



1993 - Lou Hardt becomes the associate with the second most years of service, 45 years and second only to Robert McIlroy.



Lou always took pride in the accomplishments of his employees.



Sincere Condolences

A significant portion of Robroy's history contains the signature of Louis J. Hardt. From July 13, 1948 until his retirement on May 19, 1995, Lou Hardt served the Company at the Etna, Verona, Morrisville and Gilmer locations in many capacities. In 1958 Lou and his colleague, Dick Ruszkiewicz, helped to move Pittsburgh Standard Conduit Company from Etna, Pennsylvania to its new location in Verona and was instrumental in 1967 establishing the building of the new facility in Texas. Over the years Lou held the following positions:

- Laborer (Black Enameling Bench) - Etna, Pennsylvania
- Mill Electrician - Etna, Pennsylvania
- Mill Electrician - Morrisville, Pennsylvania
- Maintenance Supervisor at all of the early Robroy plants
- Assistant to the Vice President of Production and Engineering - Gilmer, Texas
- General Manager - Gilmer, Texas
- Vice President of Research and Development - Verona, Pennsylvania
- Vice President and General Manager - Gilmer, Texas

Lou had an enormous impact on the engineering and production of numerous conduit systems including: rigid steel conduit, EMT, PVC coated conduit, coated flexible steel conduit and rigid steel conduit with interior urethane coating. In 1973 he moved from Verona back to Gilmer following a substantial increase in the size of the Gilmer facility where he oversaw operations of Robroy's largest plant.

Louis J. Hardt was born to Conrad and Florence Hardt in Pittsburgh, Pennsylvania on October 4, 1929 and he passed away on August 2, 2012, in Longview, Texas where he made is home after his retirement from Robroy Industries. He served his country in the US Air Force during the Korean War and he lived by the motto "live to work, not work to live." Lou was a very frugal gentleman who loved to tinker and fix things. He was a pilot and enjoyed working on electronics and things to do with boating, which was appropriate since he lived on a lake. He especially had a love for his animals.

His son, Thomas E. Hardt, daughter, Joyce E. Hardt, and grandson, Louis J. Hardt, survive Lou. Sincere condolences are extended to the members of his family.

DUOLINE[®] TECHNOLOGIES, L.P.

Grand Champion



Laci and Miss Sassy after winning the Grand Champion Red Brahman Female Award.

In June Laci Leathers, daughter of Tami Leathers, rounded up her Brahmans, three heifers and one bull, and headed for the Texas Junior Brahman Association's State Show in Kerrville, Texas. Kerrville is west of Austin and northwest of San Antonio. If you are not familiar with Texas, Kerrville is a "fur piece" from Gilmer.

All of Laci's hard work landed her four class winners in the competition, including three division champions and a Grand Champion heifer! Miss Sassy, a beautiful Brahman heifer, now bears the Grand Champion title and Laci added 4 buckles, three division bronze trophies and a leather seat and back for her director's chair to the many awards she already owns.

Congratulations, Laci.

Summer Interns

Duoline had the pleasure of working with two summer interns this year. Hollie Langford is the daughter of Laura Langford, Production Assistant.

Travis Carter is also working as a summer intern. Travis is related to Bobby Hubbard, Production Assistant.

RECIPE



Cheesy Corn Pizza

- | | |
|-------|--|
| 15 | oz. store-bought pizza dough |
| 1 ½ | cups corn kernels (2 ears) |
| ¼ | cup grated Parmesan cheese |
| ¾ | tsp. minced garlic |
| ½ | tsp. course salt |
| 4 | tbs. olive oil (divided) |
| 2 | small tomatoes thinly sliced (5-6 oz. total) |
| 6 oz. | Mozzarella cheese thinly sliced |
| ½ | cup fresh basil |

- Let dough sit at room temperature (in package) for 4 hours.
- Purée corn, Parmesan cheese, garlic, 2 tbs. oil and ½ tsp. course salt until smooth with small chunks.
- Spread remaining oil on baking sheet or pizza stone. Place dough on oiled pan and stretch to an even thickness, turning to coat both sides with oil.
- Preheat oven to 400° or 425°, if using a pizza stone. Bake dough for 5-6 minutes.
- Remove from oven, spread corn mixture on dough, top with Mozzarella. Bake for 6-10 minutes or until dough and Mozzarella are slightly browned.
- Remove from oven and top with fresh basil leaves.

This recipe can also be grilled.

SERVICE AWARDS

NAME	YEARS SERVICE
Conduit Division	
Kelly Jones	25
Deborah Ford	20
Billie Jones	20
David McCellon	10
Michael McIntosh	10
Arayas Lynn	5
Monica Moore	5
Kim Slaton	5
Jan Jackson	5
Conduit Division	
Stephanie Ellis	2
Jennifer Kramer	2
Manohar Taware	2
Clint Whitaker	2
Duoline	
Casey Hathaway	2
Tami Leathers	2



Billie Jones



Kim Slaton

Benefits Bulletin Board

Available discounts include:

Fitness Program Membership (888) 762- BLUE (2583)

- Flexible membership – no long-term contract required. Enroll for a one-time fee of \$25 and \$25 per member per month
- Unlimited access to a nationwide network of participating fitness centers
 - Participating fitness centers – Snap Fitness, Evolutionary Gym, Club Fitness, Talon Fitness, and many others
- On-line fitness locator

Vision Discount Program

- Davis Vision (800) 501-1459
 - Save on eyeglasses, contact lenses, exams, and accessories
- TruVision (877) 882-2020
 - Laser vision correction services

Weight Management Discount Program

- Jenny Craig® (877) JENNY70 (877-536-6970)
 - Special savings coupon – log in to BAM

Did you know...

As a Blue Cross and Blue Shield healthcare member, you and your covered dependents have access to a tremendous amount of discount programs through Blue Access® for Members (BAM). There are no claims to file, no referrals needed, no pre-authorizations, and no annual limits. As a result, you can enjoy the benefits without the hassle. All you have to do is show your Blue Cross and Blue Shield of Texas ID card.

Dental Care Discount Program

- Proctor & Gamble (P&G) Dental Products (877) 333-0121
 - Savings on dental packages – electronic toothbrush, mouth rinse, floss and many more.

Easy access:

- Go to www.bcbstx.com
- Click the "Already a Member?" tab
- Provide your personal information in the required fields. A verification e-mail will be sent to you for completion of the registration process
- Create a Username and Password
- Read the Privacy Statement, select the "I agree" button and click "Next"
- A confirmation e-mail will be sent. Click on the link to confirm your registration

Note: Your fitness program costs may be covered by the Wellness campaign at your site. Other discounted costs above may be eligible expenses under your HSA account if you participate.

Don't miss out on these great resources!